



**Jewish  
Federation**  
of St. Louis



**INDEPENDENT AUDITOR'S REPORT  
&  
CONSOLIDATED FINANCIAL  
STATEMENTS**

**December 31  
2022**

# **Jewish Federation of St. Louis**

## **December 31, 2022 and 2021**

### **Contents**

<b>Independent Auditor's Report.....</b>	<b>1</b>
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#### **Consolidated Financial Statements**

Statements of Financial Position .....	4
Statements of Activities.....	6
Statements of Functional Expenses .....	10
Statements of Cash Flows .....	12
Notes to Financial Statements .....	14

#### **Supplementary Information**

Consolidating Statement of Financial Position - 2022 .....	44
Consolidating Statement of Activities - 2022.....	46

## Independent Auditor's Report

Board of Directors  
Jewish Federation of St. Louis  
St. Louis, Missouri

### Opinion

We have audited the consolidated financial statements of Jewish Federation of St. Louis and Subsidiaries (Federation), which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of activities, functional expenses and cash flow for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Federation as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Federation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Emphasis of Matter*

As discussed in Note 18 to the consolidated financial statements, in 2022, the St. Louis Kaplan Feldman Holocaust Museum became a separate legal entity and was removed as a program under the Federation. Our opinion is not modified with respect to this matter.

### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Federation's ability to continue as a going concern within one year after the date that these consolidated financial statements are available to be issued.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Federation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Federation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### ***Consolidating Information***

Our audits were performed for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating information is presented for purposes of additional analysis rather than to present the financial position, results of operations, and cash flows of the individual companies and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated

Board of Directors  
Jewish Federation of St. Louis  
Page 3

financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

**FORVIS, LLP**

St. Louis, Missouri  
July 28, 2023

**Jewish Federation of St. Louis**  
**Consolidated Statements of Financial Position**  
**December 31, 2022 and 2021**

	<b>2022</b>	<b>2021</b>
<b>Assets</b>		
Cash and cash equivalents	\$ 410,870	\$ 6,214,109
Receivables		
Campaign pledges, net of allowance	1,658,096	1,447,574
Other	102,368	119,875
Prepaid expenses	191,719	271,757
Property and equipment, net	19,658,795	14,840,857
Collections and works of art	280,856	302,194
Contributions receivable, net	6,443,837	8,148,231
Due from Museum	4,596,889	-
Long-term investments	139,306,649	170,600,855
	<hr/>	<hr/>
Total assets	\$ 172,650,079	\$ 201,945,452
	<hr/>	<hr/>
<b>Liabilities</b>		
Account payable		
Beneficiary agencies	\$ 1,951,115	\$ 1,974,730
Amounts held for Museum	6,852,631	-
Other	589,220	924,227
Grants payable, net	1,018,582	1,446,945
Accrued expenses	294,177	591,016
Accrued pension obligation	1,371,065	2,311,284
Obligations to beneficiaries under split-interest agreements	1,355,564	1,794,351
Lines of credit	4,930,239	5,866
Note payable	-	1,433,121
Funds held in custody for others		
Pooled investments	19,570,099	23,618,425
Museum	6,776,284	-
Split-interest agreements	459,214	545,602
Passport to Israel	667,635	716,234
Other	959,623	988,021
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Total liabilities	\$ 46,795,448	\$ 36,349,822
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**(Continued)**

**Jewish Federation of St. Louis**  
**Consolidated Statements of Financial Position (Continued)**  
**December 31, 2022 and 2021**

	<u>2022</u>	<u>2021</u>
<b>Net Assets</b>		
Without donor restrictions		
Undesignated	\$ 4,078,144	\$ (3,254,227)
Board-controlled endowments and other		
Philanthropic funds	7,369,187	9,472,901
Board designated as endowment	8,309,412	10,953,976
Board designated as future use	28,475,015	35,154,805
Other	<u>18,883,421</u>	<u>22,879,451</u>
Total without donor restrictions	67,115,179	75,206,906
With donor restrictions	<u>58,739,452</u>	<u>90,388,724</u>
Total net assets	<u>125,854,631</u>	<u>165,595,630</u>
Total liabilities and net assets	<u><u>\$ 172,650,079</u></u>	<u><u>\$ 201,945,452</u></u>

**Jewish Federation of St. Louis**  
**Consolidated Statement of Activities**  
**Year Ended December 31, 2022**

	Without Donor Restrictions			With Donor Restrictions	Total
	Undesignated	Board-Controlled Endowments and Other	Total		
<b>Revenues, Gains and Other Support</b>					
Pledges					
Pledges received in the current year	\$ 8,052,161	\$ -	\$ 8,052,161	\$ -	\$ 8,052,161
Prior year pledges received and released from restriction	503,798	-	503,798	(503,798)	-
Pledges restricted for subsequent year	-	-	-	302,616	302,616
Total annual campaign	8,555,959	-	8,555,959	(201,182)	8,354,777
Friends of the Holocaust Campaign	67,571	-	67,571	-	67,571
Less: Amounts derived from board-controlled funds	(603,861)	(930,574)	(1,534,435)	-	(1,534,435)
Net campaigns	8,019,669	(930,574)	7,089,095	(201,182)	6,887,913
Contributions, bequests and gifts	60,030	1,271,945	1,331,975	6,570,636	7,902,611
United Way of Greater St. Louis	257,344	-	257,344	-	257,344
Other grants	308,472	-	308,472	-	308,472
Services to beneficiary agencies	112,925	-	112,925	-	112,925
Other income	217,208	792,000	1,009,208	-	1,009,208
Net assets released from restriction/designation					
Program	18,030,300	27,880	18,058,180	(18,159,369)	(101,189)
Endowments	3,736,277	(1,734,964)	2,001,313	(1,926,967)	74,346
Other	1,039,026	-	1,039,026	(1,039,026)	-
Transfers from board designated	296,270	(296,270)	-	-	-
Total revenues, gains and other support	32,077,521	(869,983)	31,207,538	(14,755,908)	16,451,630

**(Continued)**



**Jewish Federation of St. Louis**  
**Consolidated Statement of Activities (Continued)**  
**Year Ended December 31, 2022**

	Without Donor Restrictions				
	Board-Controlled			With Donor	
	Undesignated	Endowments and Other	Total	Restrictions	Total
<b>Appropriations and Program Expenses</b>					
Appropriations					
Community investments	\$ 5,811,610	\$ -	\$ 5,811,610	\$ -	\$ 5,811,610
Endowment and Foundation distributions					
Beneficiary and other local agencies	618,309	1,098,260	1,716,569	-	1,716,569
National agencies	917,261	515,757	1,433,018	540	1,433,558
Distribution to charitable organizations	100,520	689,773	790,293	-	790,293
Total appropriations	7,447,700	2,303,790	9,751,490	540	9,752,030
Other program expenses					
Planning and appropriations	866,721	-	866,721	-	866,721
Community development	2,314,869	-	2,314,869	-	2,314,869
Holocaust Museum and Community Libraries	2,018,979	-	2,018,979	-	2,018,979
Total appropriations and program expenses	12,648,269	2,303,790	14,952,059	540	14,952,599
<b>Operating Expenses</b>					
Philanthropy	2,468,948	-	2,468,948	-	2,468,948
Management and general	2,684,168	84,145	2,768,313	47,464	2,815,777
Total operating expenses	5,153,116	84,145	5,237,261	47,464	5,284,725
Total appropriations and expenses	17,801,385	2,387,935	20,189,320	48,004	20,237,324
<b>Change in Net Assets Before Pension and Other Changes</b>	14,276,136	(3,257,918)	11,018,218	(14,803,912)	(3,785,694)
Pension related change other than net periodic cost, net gain	897,780	-	897,780	-	897,780
Investment return, net	(459,125)	(12,166,180)	(12,625,305)	(10,129,598)	(22,752,903)
Change in value of split interest agreements	-	-	-	(331,775)	(331,775)
Amount contributed to Museum	(7,382,420)	-	(7,382,420)	(6,385,987)	(13,768,407)
<b>Change in Net Assets</b>	7,332,371	(15,424,098)	(8,091,727)	(31,651,272)	(39,740,999)
<b>Net Assets Beginning of Year</b>	(3,254,227)	78,461,133	75,206,906	90,388,724	165,595,630
<b>Net Assets, End of Year</b>	\$ 4,078,144	\$ 63,037,035	\$ 67,115,179	\$ 58,737,452	\$ 125,854,631

**Jewish Federation of St. Louis**  
**Consolidated Statement of Activities**  
**Year Ended December 31, 2021**

	Without Donor Restrictions			With Donor Restrictions	Total
	Undesignated	Board-Controlled Endowments and Other	Total		
<b>Revenues, Gains and Other Support</b>					
Pledges					
Pledges received in the current year	\$ 8,623,673	\$ -	\$ 8,623,673	\$ -	\$ 8,623,673
Prior year pledges received and released from restriction	1,023,111	-	1,023,111	(1,023,111)	-
Pledges restricted for subsequent year	-	-	-	485,752	485,752
Total annual campaign	9,646,784	-	9,646,784	(537,359)	9,109,425
Friends of the Holocaust Campaign	228,354	-	228,354	-	228,354
Less: Amounts derived from board-controlled funds	-	(1,828,421)	(1,828,421)	-	(1,828,421)
Net campaigns	9,875,138	(1,828,421)	8,046,717	(537,359)	7,509,358
Contributions, bequests and gifts	102,329	2,338,776	2,441,105	3,541,124	5,982,229
United Way of Greater St. Louis	381,213	-	381,213	-	381,213
Other grants	1,225,507	-	1,225,507	-	1,225,507
Services to beneficiary agencies	54,884	-	54,884	-	54,884
Other income	91,943	-	91,943	-	91,943
Net assets released from restriction					
Program	3,935,531	(2,526,073)	1,409,458	(1,409,458)	-
Other	93,163	-	93,163	(93,163)	-
Reclassification of Board-controlled endowments, net	1,064,237	(1,064,237)	-	-	-
Total revenues, gains and other support	16,823,945	(3,079,955)	13,743,990	1,501,144	15,245,134

**(Continued)**

**Jewish Federation of St. Louis**  
**Consolidated Statement of Activities (Continued)**  
**Year Ended December 31, 2021**

	Without Donor Restrictions				
	Board-Controlled			With Donor	
	Undesignated	Endowments and Other	Total	Restrictions	Total
<b>Appropriations and Program Expenses</b>					
Appropriations					
Community investments	\$ 6,158,711	\$ -	\$ 6,158,711	\$ -	\$ 6,158,711
Endowment and Foundation distributions					
Beneficiary and other local agencies	829,115	1,081,154	1,910,269	1,126	1,911,395
National agencies	175,010	572,425	747,435	4,715	752,150
Distribution to charitable organizations	22,801	876,611	899,412	-	899,412
Total appropriations	7,185,637	2,530,190	9,715,827	5,841	9,721,668
Other program expenses					
Planning and appropriations	914,296	-	914,296	-	914,296
Community development	2,338,858	-	2,338,858	-	2,338,858
Holocaust Museum and Community Libraries	1,563,737	-	1,563,737	-	1,563,737
Total appropriations and program expenses	12,002,528	2,530,190	14,532,718	5,841	14,538,559
<b>Operating Expenses</b>					
Philanthropy	2,588,718	-	2,588,718	-	2,588,718
Management and general	1,548,636	58,412	1,607,048	-	1,607,048
Total operating expenses	4,137,354	58,412	4,195,766	-	4,195,766
Total appropriations and expenses	16,139,882	2,588,602	18,728,484	5,841	18,734,325
<b>Change in Net Assets Before Pension and Other Changes</b>	684,063	(5,668,557)	(4,984,494)	1,495,303	(3,489,191)
Pension related change other than net periodic cost, net loss	684,958	-	684,958	-	684,958
Investment return, net	(870,486)	11,515,684	10,645,198	5,289,688	15,934,886
Change in value of split interest agreements	-	-	-	132,829	132,829
<b>Change in Net Assets</b>	498,535	5,847,127	6,345,662	6,917,820	13,263,482
<b>Net Assets Beginning of Year</b>	(3,752,762)	72,614,006	68,861,244	83,470,904	152,332,148
<b>Net Assets, End of Year</b>	\$ (3,254,227)	\$ 78,461,133	\$ 75,206,906	\$ 90,388,724	\$ 165,595,630

**Jewish Federation of St. Louis**  
**Consolidated Statement of Functional Expenses**  
**Year Ended December 31, 2022**

	Program Services				Support Services						
	Planning and Appropriations	Community Development	Holocaust Museum/ Community Library	Total Program	Philanthropy	Marketing and Communication	Building Operations	Management and General	Board Controlled	2022 Total	
Salary	\$ 428,638	\$ 703,798	\$ 417,067	\$ 1,549,503	\$ 971,560	\$ 287,092	\$ 345,006	\$ 780,766	\$ -	\$ 3,933,927	
Medical and dental	46,475	76,841	41,757	165,073	100,896	27,510	46,815	85,643	-	425,937	
Retirement expenses (DB plan)	15,625	23,699	8,075	47,399	18,969	4,897	7,146	49,043	-	127,454	
Retirement expenses (DC plan)	10,128	19,272	7,535	36,935	22,933	7,059	6,630	16,030	-	89,587	
Payroll taxes	30,167	50,199	30,138	110,504	69,548	21,138	25,693	66,904	-	293,787	
Total compensation	531,033	873,809	504,572	1,909,414	1,183,906	347,696	431,290	998,386	-	4,870,692	
Professional fees	44,529	231,446	575,298	851,273	306,743	159,860	-	452,563	79,078	1,849,517	
Missions	2,540	356,405	-	358,945	6,820	-	-	540	-	366,305	
Travel - local	64	22,148	3,133	25,345	304	-	9,600	7,480	-	42,729	
Supplies and equipment maintenance	-	312	9,655	9,967	1,501	794	54,876	28,656	-	95,794	
Marketing and communication	-	22,279	171,066	193,345	63,956	67,345	365	2,972	5,067	333,050	
Events and functions	21,969	64,992	97,205	184,166	201,293	22,822	5,296	25,702	-	439,279	
Subscriptions and dues	7,800	61,056	3,033	71,889	6,528	-	6,389	431,503	-	516,309	
Awards/grants/scholarships	20,982	165,995	8,724	195,701	640	-	-	10,600	-	206,941	
Postage/shipping	201	837	2,467	3,505	4,670	-	-	22,544	-	30,719	
Telephone	1,034	1,955	-	2,989	-	-	28,386	14,233	-	45,608	
Utilities	-	-	34,737	34,737	-	-	73,897	-	-	108,634	
Building operations	-	-	5,337	5,337	-	-	157,390	-	-	162,727	
Occupancy	35,389	58,751	111,631	205,771	92,699	37,581	(409,296)	73,245	-	-	
Liability insurance	12,635	31,776	38,561	82,972	33,312	12,619	4,985	17,625	-	151,513	
Miscellaneous	-	7,645	28,706	36,351	13,333	-	110	18,073	-	67,867	
Interest expense	-	-	17,925	17,925	-	-	-	93,843	-	111,768	
Stock/credit card fees	-	-	-	-	30,255	-	-	-	-	30,255	
Bad debt expense	-	-	-	-	-	-	-	436,211	-	436,211	
Depreciation	12,487	19,278	209,942	241,707	30,165	15,609	250,970	80,925	-	619,376	
Inter-company billings/recoveries	176,058	396,185	196,987	769,230	492,823	(314,201)	9,058	(956,910)	-	-	
	866,721	2,314,869	2,018,979	5,200,569	2,468,948	350,125	623,316	1,758,191	84,145	10,485,294	
Appropriations	7,448,240	-	-	7,448,240	-	-	-	-	2,303,790	9,752,030	
Total functional expenses	\$ 8,314,961	\$ 2,314,869	\$ 2,018,979	\$ 12,648,809	\$ 2,468,948	\$ 350,125	\$ 623,316	\$ 1,758,191	\$ 2,387,935	\$ 20,237,324	

**Jewish Federation of St. Louis**  
**Consolidated Statement of Functional Expenses (Continued)**  
**Year Ended December 31, 2021**

	Program Services				Support Services						
	Planning and Appropriations	Community Development	Holocaust Museum/ Community Library	Total Program	Philanthropy	Marketing and Communication	Building Operations	Management and General	Board Controlled	2021 Total	
Salary	\$ 379,041	\$ 972,245	\$ 502,363	\$ 1,853,649	\$ 1,202,029	\$ 388,234	\$ 82,777	\$ 891,978	\$ -	\$ 4,418,667	
Medical and dental	44,572	134,773	51,909	231,254	131,119	68,557	16,059	110,023	-	557,012	
Retirement expenses (DB plan)	21,017	66,005	26,525	113,547	27,513	7,302	10,056	1,166	-	159,584	
Retirement expenses (DC plan)	17,020	39,662	10,453	67,135	50,716	17,142	4,144	40,836	-	179,973	
Payroll taxes	27,350	71,657	35,778	134,785	85,312	27,978	5,775	61,251	-	315,101	
Total compensation	489,000	1,284,342	627,028	2,400,370	1,496,689	509,213	118,811	1,105,254	-	5,630,337	
Professional fees	19,958	158,038	338,674	516,670	110,982	87,334	-	468,081	58,387	1,241,454	
Missions	2,115	1,481	-	3,596	5,376	-	-	-	-	8,972	
Travel - local	59	28,017	745	28,821	194	-	8,615	6,262	-	43,892	
Supplies and equipment maintenance	501	1,745	1,657	3,903	574	387	27,610	52,056	-	84,530	
Marketing and communication	120	14,998	65,656	80,774	131,238	26,485	293	14,409	-	253,199	
Events and functions	55,342	56,017	51,073	162,432	134,061	542	1,630	19,104	-	317,769	
Subscriptions and dues	10,800	67,488	4,425	82,713	10,324	-	85	25,840	-	118,962	
Awards/grants/scholarships	93,759	165,523	4,415	263,697	1,949	-	-	5,577	-	271,223	
Postage/shipping	1,184	5,353	22,265	28,802	19,631	-	-	7,789	-	56,222	
Telephone	1,606	1,667	-	3,273	-	-	28,386	101	-	31,760	
Utilities	-	-	-	-	-	-	54,677	-	-	54,677	
Building operations	-	-	-	-	-	-	121,490	-	-	121,490	
Occupancy	33,919	152,363	108,296	294,578	81,936	42,399	(563,393)	169,768	-	25,288	
Liability insurance	9,668	17,460	32,928	60,056	25,491	9,656	3,815	13,581	-	112,599	
Miscellaneous	-	6,598	25,464	32,062	2,790	-	725	6,787	25	42,389	
Interest expense	-	-	-	-	-	-	-	60,532	-	60,532	
Stock/credit card fees	-	-	-	-	34,776	-	-	-	-	34,776	
Bad debt expense	-	-	-	-	-	-	-	-	-	-	
Depreciation	13,004	20,074	139,146	172,224	31,412	16,255	211,345	71,350	-	502,586	
Inter-company billings/recoveries	183,261	357,694	141,965	682,920	501,295	(325,054)	6,103	(865,264)	-	-	
	914,296	2,338,858	1,563,737	4,816,891	2,588,718	367,217	20,192	1,161,227	58,412	9,012,657	
Appropriations	7,191,478	-	-	7,191,478	-	-	-	-	2,530,190	9,721,668	
Total functional expenses	\$ 8,105,774	\$ 2,338,858	\$ 1,563,737	\$ 12,008,369	\$ 2,588,718	\$ 367,217	\$ 20,192	\$ 1,161,227	\$ 2,588,602	\$ 18,734,325	

**Jewish Federation of St. Louis**  
**Consolidated Statements of Cash Flows**  
**Years Ended December 31, 2022 and 2021**

	<b>2022</b>	<b>2021</b>
<b>Operating Activities</b>		
Change in net assets	\$ (39,740,999)	\$ 13,263,482
Items not requiring (providing) operating activities cash flows		
Depreciation	619,376	502,586
Net realized and unrealized (gains) losses on investments	23,547,621	(14,615,568)
Contributions restricted for long-term purposes	(1,794,494)	(764,116)
Change in value of split interest agreements	331,775	(132,829)
Contribution to Museum	13,768,407	-
Loss on disposal of artwork	-	14,204
Pension related charges other than net periodic pension costs	(897,780)	(684,558)
Change in discount on contribution receivable	(277,678)	-
Change in discount on grants payable	(9,363)	17,351
Provision (credit) for losses of uncollectible receivables	436,211	-
Forgiveness benefit from the Paycheck Protection Program	-	(1,049,830)
Changes in		
Receivables	1,225,957	1,982,999
Prepaid expenses	80,038	(127,850)
Accounts payable and pension obligation	103,296	86,693
Grants payable	(419,000)	(358,400)
Accrued expenses	(296,839)	(15,354)
Obligations under split-interest agreements	(487,400)	281,898
Proceeds from Paycheck Protection Program Loan	-	1,049,830
Funds held in custody for others	(3,821,414)	2,697,875
Net cash provided by (used in) operating activities	(7,632,286)	2,148,013
<b>Investing Activities</b>		
Purchase of property and equipment	(10,920,122)	(6,274,371)
Purchases of investments	(36,323,334)	(61,670,756)
Proceeds from sales of investments	44,069,919	71,781,812
Net cash provided by (used in) investing activities	(3,173,537)	3,836,685
<b>Financing Activities</b>		
Advances (payments) on line of credit, net	4,924,373	(820,418)
Proceeds from note payable	158,184	-
Payments on note payable	(1,591,305)	-
Contributions restricted for long term purposes	1,794,494	764,116
Payments of obligations under split-interest agreements	(283,162)	(251,575)
Net cash provided by (used in) financing activities	5,002,584	(307,877)
<b>Increase (Decrease) in Cash and Cash Equivalents</b>	(5,803,239)	5,676,821
<b>Cash and Cash Equivalents, Beginning of Year</b>	6,214,109	537,288
<b>Cash and Cash Equivalents, End of Year</b>	\$ 410,870	\$ 6,214,109
<b>Supplemental Cash Flows Information</b>		
Interest paid	\$ 111,768	\$ 60,532
Property and equipment in accounts payable	\$ 165,039	\$ 669,396

(Continued)

**Jewish Federation of St. Louis**  
**Consolidated Statements of Cash Flows (Continued)**  
**Years Ended December 31, 2022 and 2021**

Total contribution to Museum, as discussed in Note 18, includes the following consolidated statement of financial position line items:

Increases in assets	
Contributions receivable, net	\$ (4,470,000)
Decreases in assets	
Collection and works of art	21,338
Property and Equipment	4,978,451
Increases in liabilities	
Funds held in custody for the Museum	6,385,987
Accounts payable for amounts owed to the Museum	<u>6,852,631</u>
Contribution to Museum	<u><u>\$ 13,768,407</u></u>

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 1: Nature of Operations and Summary of Significant Accounting Policies**

***Nature of Operations***

Jewish Federation of St. Louis (the “Federation”) is a not-for-profit organization established for the purpose of soliciting, collecting and distributing contributions for the benefit of all Jewish charitable, social welfare, cultural, educational and philanthropic organizations and for providing certain asset management and general services to beneficiary agencies. The beneficiary agencies are legally separate operating entities distinct from the Federation and, as such, maintain their own accounting records and carry on their own services and programs. The activities of such agencies are not included in these consolidated financial statements.

***Basis of Consolidation***

The accompanying consolidated financial statements include the accounts and operations of the Lubin-Green Foundation, the Staenberg Family Foundation and the Kranzberg Foundation (the “Supporting Organizations”). The Supporting Organizations are separate not-for-profit entities, organized under Section 509(a)(3) of the Internal Revenue Code, and operated to carry out the purposes of the Federation. The Federation appoints a majority of the members of the Supporting Organizations’ boards of directors and provides all administrative services for the Supporting Organizations. All significant transactions between the Federation and the Supporting Organizations have been eliminated.

In addition, the accompanying consolidated financial statements include the accounts and operations of the Women’s Auxiliary Foundation for the Jewish Aged, LLC. This Foundation is organized as a Single Member LLC, of which the Federation is the sole owner.

***Use of Estimates***

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues, expenses, gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

***Cash and Cash Equivalents***

The Federation considers all liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2022 and 2021, cash equivalents consisted primarily of money market accounts with brokers and certificates of deposit. Uninvested cash and cash equivalents included in investment accounts, including endowment accounts are not considered to be cash and cash equivalents.

At December 31, 2022, the Federation’s cash accounts exceeded federally insured limits by approximately \$148,000.



**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 1: Nature of Operations and Summary of Significant Accounting Policies  
(Continued)**

***Investments***

The Federation measures securities, other than investments that qualify for the equity method of accounting, at fair value. Investments in private equity funds and hedge funds are recorded at net asset value (NAV), as a practical expedient, to determine fair value of the investments.

The Federation measures equity investments without a readily determinable fair value at cost, minus impairment, if any, plus or minus changes resulting from observable price changes for the identical or a similar investment. The Federation has elected to report distributions received from its equity investments using the nature of distribution approach.

Certain investments of non-publicly traded real estate limited partnerships totaling approximately \$8,035,000 at December 31, 2022 and 2021, are carried at the lower of cost or fair value. Cost for real estate limited partnership investments, if contributed, are based on the fair value of the investments as determined by an independent appraisal at the date of the gift.

Investments in life insurance policies are carried at net cash surrender value. Changes in cash surrender value (realized and unrealized) are recorded in the consolidated statements of activities.

***Net Investment Return***

Investment return includes dividend, interest and other investment income; realized and unrealized gains and losses on investments carried at fair value; and realized gains and losses on other investments, less external and direct internal investment expenses. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is recorded as revenue with donor restrictions and then released from restrictions. Other investment return is reflected in the statements of activities with or without donor restrictions based upon the existence and nature of any donor or legally imposed restrictions.

The Federation maintains pooled investment accounts for its endowments. Investment income and realized and unrealized gains and losses from securities in the pooled investment accounts are allocated monthly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investments accounts, as adjusted for additions to or deductions from those accounts.

***Property and Equipment***

Property and equipment are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful life of each asset.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 1: Nature of Operations and Summary of Significant Accounting Policies  
(Continued)**

The estimated useful lives for each major depreciable classification of property and equipment are as follows:

Building and building improvements	5-45 years
Holocaust Museum building improvements	33 years
Furniture, fixtures and equipment	3-12 years

***Collections and Works of Art***

All collections of works of art, historical treasures and similar assets are capitalized. Items added to the collections are capitalized at cost if purchased, or at estimated fair value on the acquisition date if donated. Collection items sold or removed are reported as gains or losses with or without donor restrictions depending on donor stipulations, if any, placed on the items at the time of acquisition.

***Long-Lived Asset Impairment***

The Federation evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset are less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds its fair value.

No asset impairment was recognized during the years ended December 31, 2022 and 2021.

***Regular Campaign Pledges Restricted for Subsequent Year***

Solicitation for the Federation's annual campaign begins prior to the fiscal operating year to which it relates. Campaign pledges and related cash contributions received between commencement of the annual campaign and December 31 each year are initially recorded as "regular campaign pledges restricted for subsequent year" in the with donor restrictions net asset class. Such pledges are reclassified to without donor restrictions net assets – regular campaign revenue at the beginning of the year to which they relate.

***Appropriations to Beneficiary Agencies and the Jewish Federations of North America***

Appropriations to beneficiary agencies are recorded in the without donor restrictions net asset class when approved by the board of directors of the Federation. Appropriations are typically paid to beneficiary agencies in the year following the campaign from which they are funded and are reflected as accounts payable to beneficiary agencies in the accompanying consolidated financial statements. In instances when a payment is made for an upcoming allocation year, this is reflected within the allocations paid in advance asset account. The Federation uses appropriations to the Jewish Federations of North America for directing national and international funds.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 1: Nature of Operations and Summary of Significant Accounting Policies  
(Continued)**

***Net Assets***

Net assets, revenues, gains and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Net assets without donor restrictions are available for use in general operations and not subject to donor or certain grantor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for use at discretion of the board and board-designated endowment. Net assets with donor restrictions are subject to donor or certain grantor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

***Pledges and Contributions***

Gifts of cash and other assets received without donor stipulations are reported as revenue and net assets without donor restriction. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities as net assets released from restrictions. Gifts and net investment income that are originally restricted by the donor and for which the restriction is met in the same time period are recorded as revenue with donor restrictions and then released from restriction.

Conditional contributions and investment income having donor stipulations which are satisfied in the period the gift is received and the investment income is earned are recorded as revenue with donor restrictions and then released from restriction.

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Gifts of land, buildings, equipment and other long-lived assets are reported as revenue and net assets without donor restriction unless explicit donor stipulations specify how such assets must be used, in which case the gifts are reported as revenue and net assets with donor restrictions. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in release of net assets are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are initially reported at fair value determined using the discounted present value of estimated future cash flows technique. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 1: Nature of Operations and Summary of Significant Accounting Policies  
(Continued)**

***Paycheck Protection Program (PPP) Loan***

The 2021 Consolidated Appropriations Act (CAA) was signed into law on December 27, 2020 and included funding to reopen the PPP, which created an opportunity for certain businesses to obtain a “Second Draw” PPP loan (PPP 2 Loan). During 2021, the Federation applied for and received a PPP 2 Loan in the amount of \$1,049,830. The Federation was notified the Small Business Administration forgave the loan in December 2021 and at that time, considered the conditions met and the proceeds were recognized as revenue in other grants on the consolidated statement of activities.

PPP loans are subject to audit and acceptance by the U.S. Department of Treasury, Small Business Administration, or lender; as a result of such audit, adjustments could be required to the recognition of revenue.

***Income Taxes***

The Federation is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of state law. However, the Federation is subject to income tax on any unrelated business taxable income.

The Federation files tax returns in the U.S. federal jurisdiction and certain states.

***Functional Allocation of Expenses***

The costs of supporting the various programs and other activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Certain costs have been allocated among the program services and support services categories based on the best estimate of management.

***Reclassifications***

Certain reclassifications have been made to the 2021 consolidated financial statements to conform to the 2022 consolidated financial statement presentation. These reclassifications had no effect on the change in net assets.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 2: Disclosures About Fair Value of Assets and Liabilities**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. The hierarchy comprises three levels of inputs that may be used to measure fair value:

- Level 1** Quoted prices in active markets for identical assets or liabilities
- Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities
- Level 3** Unobservable inputs supported by little or no market activity and that are significant to the fair value of the assets or liabilities

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 2: Disclosures About Fair Value of Assets and Liabilities (Continued)**

***Recurring Measurements***

The following tables present the fair value measurements of assets and liabilities recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at December 31, 2022 and 2021:

	Fair Value Measurements Using				
	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Investments Measured at NAV <sup>(A)</sup>
<b>December 31, 2022</b>					
<b>Assets</b>					
Cash equivalents	\$ 3,631,520	\$ 3,631,520	\$ -	\$ -	\$ -
Capital preservation and U.S. government obligations	1,147,805	1,147,805	-	-	-
State of Israel bonds	3,747,468	-	3,747,468	-	-
Global fixed income	4,956,017	4,956,017	-	-	-
United States equity	11,431,323	11,431,323	-	-	-
International equity	1,461,256	1,461,256	-	-	-
Mutual funds	19,597,443	19,597,443	-	-	-
Corporate bonds	327,906	-	327,906	-	-
Other	720,266	720,266	-	-	-
Real estate, at fair value	196,250	-	-	196,250	-
Alternative investments	83,041,436	-	-	-	83,041,436
Real estate, at cost (B)	8,034,672	-	-	-	-
Cash surrender value of life insurance policies (C)	979,280	-	-	-	-
Other investments, at cost (B)	34,007	-	-	-	-
	<u>\$ 139,306,649</u>	<u>\$ 42,945,630</u>	<u>\$ 4,075,374</u>	<u>\$ 196,250</u>	<u>\$ 83,041,436</u>
Beneficial interest in charitable remainder unitrusts					
	<u>\$ 82,961</u>	<u>\$ -</u>	<u>\$ 82,961</u>	<u>\$ -</u>	<u>\$ -</u>
<b>Liabilities</b>					
Split-interest obligations to beneficiaries and others	<u>\$ 1,814,778</u>	<u>\$ -</u>	<u>\$ 1,814,778</u>	<u>\$ -</u>	<u>\$ -</u>

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 2: Disclosures About Fair Value of Assets and Liabilities (Continued)**

		Fair Value Measurements Using			
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Investments Measured at NAV <sup>(A)</sup>
	Total				
December 31, 2021					
Assets					
Cash equivalents	\$ 4,369,958	\$ 4,369,958	\$ -	\$ -	\$ -
Capital preservation and U.S. government obligations	1,429,605	1,429,605	-	-	-
State of Israel bonds	3,825,907	-	3,825,907	-	-
Global fixed income	6,604,572	6,604,572	-	-	-
United States equity	16,564,971	16,564,971	-	-	-
International equity	1,091,209	1,091,209	-	-	-
Mutual funds	30,639,534	30,639,534	-	-	-
Corporate bonds	679,495	-	679,495	-	-
Other	975,635	975,635	-	-	-
Real estate, at fair value	196,250	-	-	196,250	-
Alternative investments	94,972,266	825,000	-	-	94,147,266
Real estate, at cost (B)	8,034,672	-	-	-	-
Cash surrender value of life insurance policies (C)	1,182,774	-	-	-	-
Other investments, at cost (B)	34,007	-	-	-	-
	<u>\$ 170,600,855</u>	<u>\$ 62,500,484</u>	<u>\$ 4,505,402</u>	<u>\$ 196,250</u>	<u>\$ 94,147,266</u>
Beneficial interest in charitable remainder unitrusts	<u>\$ 83,430</u>	<u>\$ -</u>	<u>\$ 83,430</u>	<u>\$ -</u>	<u>\$ -</u>
Liabilities					
Split-interest obligations to beneficiaries and others	\$ 2,339,953	\$ -	\$ 2,339,953	\$ -	\$ -

(A) Certain investments that are measured at fair value using the net asset value (NAV) per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts included above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

(B) Certain investments are carried at lower of cost or fair value and therefore have not been classified in the fair value hierarchy. The amounts included above are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 2: Disclosures About Fair Value of Assets and Liabilities (Continued)**

- (C) The Federation has been named as a beneficiary on certain life insurance policies of donors. The life insurance is recorded at the amount that can be realized under the insurance contract at the consolidated statement of financial position date, which is the cash surrender value adjusted for other charges or other amounts due that are probably at settlement.

Following is a description of the valuation methodologies and inputs used for assets and liabilities measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of such assets and liabilities pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the year ended December 31, 2022. For assets classified within Level 3 of the fair value hierarchy, the process used to develop the reported fair value is described below.

***Investments***

Where quoted market prices are available in an active market, investments are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using quoted prices of investments with similar characteristics or independent asset pricing services and pricing models, the inputs of which are market-based or independently sourced market parameters, including, but not limited to, yield curves, interest rates, volatilities, prepayments, defaults, cumulative loss projections and cash flows. Such investments are classified in Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, investments are classified within Level 3 of the hierarchy. See further details below for inputs and valuation techniques used for Level 3 investments.

***Beneficial Interest in Charitable Remainder Unitrusts***

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement.

***Split-Interest Obligations to Beneficiaries and Others***

The yield in certain trusts is affected by the volatility of the market rate of the investments in which the Federation is investing the trust assets. Fair value is estimated using inputs that are consistent with those assets held for annuity and trust agreements as these liabilities are directly related to their respective assets.

***Real Estate, at Fair Value***

This category includes investments in real estate. The pricing of these securities are subject to unobservable inputs. Due to the nature of the valuation inputs, these investments are classified within Level 3 of the hierarchy of the Federation. The valuation technique used is each property's assessed value based on real estate market records.



**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 2: Disclosures About Fair Value of Assets and Liabilities (Continued)**

***Alternative Investments***

Investments in certain entities measured at fair value using the NAV per share as a practical expedient consist of the following:

	2022	2021	Unfunded Commitments December 31, 2022	Redemption Frequency	Redemption Notice Period
US equity (A)	\$ 4,957,514	\$ 7,506,118	\$ -	Quarterly	60 days
US equity (A)	6,836,217	7,983,220	3,020,191	N/A	N/A
US equity (A)	3,825,850	4,569,775	-	Annually	120 days
US equity (A)	3,486,150	4,993,279	-	Monthly	45 days
US equity (A)	2,569,246	3,066,539	-	N/A	60 days
US equity (A)	2,912,334	4,713,098	-	Monthly	60 days
US equity (A)	4,093,546	4,227,773	-	Quarterly	65 days
US equity (A)	2,591,040	3,189,991	-	Quarterly	180 days
US equity (A)	2,491,850	3,306,953	-	Semi-annually	60 days
US equity (A)	2,737,496	4,211,547	-	Semi-annually	40 days
US equity (A)	2,995,944	-	-	Semi-annually	90 days
International equity (A)	4,531,255	4,596,412	-	N/A for 2 years	60 days
International equity (A)	2,173,225	3,411,815	-	Quarterly	60 days
International equity (A)	5,887,969	6,309,743	-	Monthly	30 days
International equity (A)	1,683,740	2,222,661	-	Monthly	10 days
Absolute return (B)	51,415	51,591	-	Annual	45-90 days
Absolute return (B)	3,647,060	3,829,754	-	Quarterly	85 days
Commodities (C)	4,462,041	4,358,308	2,306,213	N/A	N/A
Private debt (D)	5,644,583	6,585,278	1,656,688	N/A	N/A
Private equity (D)	3,629,745	4,284,057	-	N/A for 2 years	60 days
Private equity (D)	11,833,216	10,729,354	4,669,152	N/A	N/A
Ending Balance	<u>\$ 83,041,436</u>	<u>\$ 94,147,266</u>	<u>\$ 11,652,244</u>		

(A) United States Equity and International Equity funds include long-term investments in domestic securities and foreign securities, respectively. In this category, units were priced daily but the fund manager imposed certain liquidity restrictions on participants.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 2: Disclosures About Fair Value of Assets and Liabilities (Continued)**

- (B) Absolute Return funds invest in diversified portfolios designed to provide a less correlated source of return than fixed income and equity strategies. The strategy is implemented with a wide array of financial instruments, both domestic and global, including equities, fixed income and derivatives. Managers may leverage portfolios, sell financial instruments short, and/or invest selectively in illiquid investments.
- (C) Commodities take positions in a variety of commodities, commodity futures, as well as equity securities closely correlated with the performance of such assets, including energy related companies. Investing in commodities provides additional diversification as well as a hedge against inflation. In this category, units were priced daily but the fund manager imposed certain liquidity restrictions on participants.
- (D) Private debt and equity funds includes investments in funds of funds holding underlying positions in funds owning private assets. Underlying investments are valued quarterly and annually and have restrictive liquidity provisions. Investing in private debt and equity funds provides diversification, growth potential and wider market access to the overall portfolio.

**Level 3 Valuation Process**

**Transfers To and From Level 3**

During the years ended December 31, 2022 and 2021, there were no transfers of real estate at fair value.

**Unobservable (Level 3) Inputs**

The following tables present quantitative information about unobservable inputs used in recurring Level 3 fair value measurements.

	Fair Value at 12/31/2022	Fair Value at 12/31/2021	Valuation Technique	Unobservable Inputs
Real estate, at fair value	\$ 196,250	\$ 196,250	Estimate value of the expected future cash flows	Present value of estimated future cash flows

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 3: Campaign Pledges Receivable**

At December 31, campaign pledges receivable all due currently consisted of the following campaigns:

	<b>2022</b>	<b>2021</b>
Annual	\$ 2,006,352	\$ 1,726,502
Passage to Freedom	15,000	15,000
Other	6,327	5,103
	<u>2,027,679</u>	<u>1,746,605</u>
Less allowance for uncollectible pledge receivables	<u>369,583</u>	<u>299,031</u>
Total pledge receivable, net of allowance	<u><u>\$ 1,658,096</u></u>	<u><u>\$ 1,447,574</u></u>

The annual campaign pledges receivable consisted of pledges from the following annual campaign years:

	<b>2022</b>	<b>2021</b>
Campaign year		
2022 and future	\$ 1,476,587	\$ 1,160,468
2021	50,464	55,133
2020	5,000	68,140
2019	35,000	190
2018 and prior	439,301	442,571
Total annual campaign receivable	<u><u>\$ 2,006,352</u></u>	<u><u>\$ 1,726,502</u></u>

**Note 4: Contributions Receivable**

Contributions receivable consisted of the following:

	<b>2022</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Due within one year	\$ 36,776	\$ 2,201,202	\$ 2,237,978
Due in one to five years	-	1,684,003	1,684,003
Due in more than five years	-	4,039,050	4,039,050
	<u>36,776</u>	<u>7,924,255</u>	<u>7,961,031</u>
Less			
Unamortized discount	<u>-</u>	<u>1,517,194</u>	<u>1,517,194</u>
	<u><u>\$ 36,776</u></u>	<u><u>\$ 6,407,061</u></u>	<u><u>\$ 6,443,837</u></u>

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 4: Contributions Receivable (Continued)**

	<b>2021</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Due within one year	\$ 9,640	\$ 2,337,542	\$ 2,347,182
Due in one to five years	-	2,100,237	2,100,237
Due in more than five years	-	5,495,684	5,495,684
	9,640	9,933,463	9,943,103
Less			
Unamortized discount	-	1,794,872	1,794,872
	<u>\$ 9,640</u>	<u>\$ 8,138,591</u>	<u>\$ 8,148,231</u>

Discount rates ranged from 3.60% to 3.80% for 2022 and 2021.

Included within contributions receivable are two beneficial interest in charitable remainder trusts carried at fair value of \$82,961 and \$83,430 at December 31, 2022 and 2021, respectively.

Approximately 39% and 49% of contributions receivable net of discount were from two donors at December 31, 2022 and 2021, respectively.

**Note 5: Conditional Contributions**

The Federation has been named as beneficiary in a bequest that is being contested. Subsequent to year-end, the Federation was notified that the case was moving forward and a distribution was likely. The Federation's expected amount is estimated to be approximately \$1,200,000.

During 2022, the Federation, having completed construction on a new facility, has entered into a lease agreement to lease the new facility to the St. Louis Kaplan Feldman Holocaust Museum. As a part of that agreement, rent has been abated for the first five years under the condition that the facility is only used for specific Holocaust related activities and must be open to the public six days a week during reasonable business hours. The Federation considers this a barrier to be met in order to receive the abated rent and as such, the abated rent is considered conditional and has not been recorded as a liability on the consolidated statement of financial position. See additional information on this lease at Note 18.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 6: Property and Equipment**

Property and equipment at December 31 consists of:

	<b>2022</b>	<b>2021</b>
Land	\$ 502,114	\$ 502,114
Building and building improvements	3,543,222	9,300,321
Holocaust Museum building improvements	12,216,919	666,249
Furniture, fixtures and equipment	9,717,650	1,393,368
Construction in progress	-	8,680,539
	<u>25,979,905</u>	<u>20,542,591</u>
Less accumulated depreciation	<u>6,321,110</u>	<u>5,701,734</u>
	<u><u>\$ 19,658,795</u></u>	<u><u>\$ 14,840,857</u></u>

**Note 7: Lines of Credit**

The Federation has a revolving line of credit agreement with US Bank which allows it to borrow up to \$7,000,000 with interest accruing at the one-month SOFR rate plus 1.6%. The line is secured by certain asset accounts held at same institution and certain pledges. The interest rate for the line of credit was 7.250% and 1.375% at December 31, 2022 and 2021, respectively. The amounts outstanding at December 31, 2022 and 2021, were \$2,132,429 and \$5,866 respectively. The line of credit is due August 2023.

During 2021, the Federation entered into a five-year construction line of credit agreement for the construction of the Holocaust Museum for an amount not to exceed \$8,000,000. Proceeds were used for the acquisition of building and equipment. Interest is payable monthly on any outstanding principal based on U.S. Prime Rate less 0.25% and was 7.25% and 3.00% at December 31, 2022 and 2021, respectively. Principal and any unpaid accrued interest is due on March 4, 2026. The construction note is secured by capital campaign pledges and capital campaign cash collected. The amount outstanding at December 31, 2022 and 2021, was \$2,797,810 and \$0, respectively.

**Note 8: Note Payable**

The Federation had a term loan with US Bank in conjunction with the revolving line of credit in Note 7. Interest accrued at the one-month LIBOR rate plus 1.25%. No additional borrowings were permitted as of August 2022 under the term loan. The line is secured by certain asset accounts held at same institution and certain pledges. The interest rate for the note payable was 1.375% at December 31, 2021. The amount outstanding at December 31, 2021, was \$1,433,121. The outstanding balance was consolidated with the revolving line of credit upon renewal during 2022.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 9: Grants Payable**

At December 31, grants payable expected to be paid in the future consisted of the following:

	<b>2022</b>	<b>2021</b>
Grants payable	\$ 1,041,000	\$ 1,460,000
Less unamortized discount	22,418	13,055
Net grants payable	<u>\$ 1,018,582</u>	<u>\$ 1,446,945</u>

Discount rates ranged from 2.06% to 2.60% for 2022 and 2021.

Included in total grants payable before eliminations were commitments made by the Supporting Organizations of \$1,427,259 and \$1,976,996 at December 31, 2022 and 2021, respectively.

The scheduled payments of grants as of December 31, 2022, are as follows:

2023	\$ 975,000
2024	33,000
2025	<u>33,000</u>
	<u>\$ 1,041,000</u>

**Note 10: Split-Interest Agreements**

The Federation administers annuity trusts subject to the obligation to pay stipulated amounts periodically to the respective donors or designated beneficiaries during their lifetimes. Assets received under these agreements are recorded at fair value on the date the agreement or trust is recognized, and a liability is recorded at the present value of the estimated future obligations over the period of the agreement or mortality rates if applicable. The difference between the assets received and obligations recorded is recognized as contribution revenue. The obligations are discounted at 3.8% at December 31, 2022 and 2021. Marketable securities valued at \$2,803,660 and \$3,639,883 at December 31, 2022 and 2021, respectively, were available to fund annuity obligations.

**Note 11: Funds Held in Custody for Others**

Funds held in custody for others include investments of various beneficiary agencies and other organizations which participate in the pooled investment program of the Federation, which are related parties. These agencies and organizations retain the authority to withdraw these funds at any time with certain advance notice. Funds held in custody for others also include the estimated amount to be distributed to other organizations upon the death of a donor annuity beneficiary and amounts to be distributed in accordance with the Passport to Israel program.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 12: Net Assets**

***Net Assets Without Donor Restrictions***

Net assets without donor restrictions are available for the following purposes or periods:

	<b>2022</b>	<b>2021</b>
Undesignated		
Net investment in building, equipment and works of art	\$ 19,939,651	\$ 13,709,930
Undesignated	(15,861,507)	(16,964,157)
Board-controlled endowments and other		
Philanthropic funds	7,369,187	9,472,901
Board designated as endowment	8,309,412	10,953,976
Board designated as future use	28,475,015	35,154,805
Other	18,883,421	22,879,451
	<u>\$ 67,115,179</u>	<u>\$ 75,206,906</u>

Board controlled net assets are designated by the board of directors to function as endowments, and philanthropic funds representing irrevocable gifts to the Federation. Principal and income of philanthropic funds must be redistributed to qualifying charitable organizations; however, the Federation retains full discretion as to the distribution.

***Net Assets With Donor Restrictions***

Net assets with donor restrictions at December 31 are restricted for the following purposes or periods:

	<b>2022</b>	<b>2021</b>
Subject to expenditure for a specified purpose		
Acquisition of building and equipment	\$ 4,434,398	\$ 13,878,774
Pledges restricted for subsequent year	302,616	386,701
Other time and purpose restricted funds	2,514,476	705,401
	<u>7,251,490</u>	<u>14,970,876</u>
Subject to the passage of time		
Assets held under split-interest agreements	1,088,462	1,420,777
Held in Endowment		
Subject to endowment spending policy and appropriation restricted by donors for general use	31,133,264	40,993,064
Other donor restricted funds not subject to endowment spending policy	19,266,236	33,004,007
	<u>50,399,500</u>	<u>73,997,071</u>
	<u>\$ 58,739,452</u>	<u>\$ 90,388,724</u>

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 13: Endowment**

The Federation's endowment consists of approximately 250 individual funds established for a variety of purposes. The endowment includes both donor-restricted endowment funds and funds designated by the governing body to function as endowments (board-designated endowment funds). As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Federation's governing body is subject to the State of Missouri Prudent Management of Institutional Funds Act (SPMIFA) and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the governing body appropriates such amounts for expenditures. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net asset to net asset without donor restrictions. The governing body of the Federation has interpreted SPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Federation considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Federation has interpreted SPMIFA to not spend from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with SPMIFA, the Federation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. Duration and preservation of the fund
2. Purposes of the Federation and the fund
3. General economic conditions
4. Possible effect of inflation and deflation
5. Expected total return from investment income and appreciation or depreciation of investments
6. Other resources of the Federation
7. Investment policies of the Federation



**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 13: Endowment (Continued)**

The composition of net assets by type of endowment fund at December 31, 2022 and 2021, was:

<b>2022</b>			
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Board-designated endowment funds	\$ 59,410,476	\$ -	\$ 59,410,476
Donor restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	24,156,271	24,156,271
Accumulated investment gains	-	6,976,993	6,976,993
Other donor restricted gifts held in endowment until spent	-	19,266,236	19,266,236
	<u>\$ 59,410,476</u>	<u>\$ 50,399,500</u>	<u>\$ 109,809,976</u>
<b>2021</b>			
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
Board-designated endowment funds	\$ 70,795,315	\$ -	\$ 70,795,315
Donor restricted endowment funds			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	-	25,798,460	25,798,460
Accumulated investment gains	-	15,194,604	15,194,604
Other donor restricted gifts held in endowment until spent	-	33,004,007	33,004,007
	<u>\$ 70,795,315</u>	<u>\$ 73,997,071</u>	<u>\$ 144,792,386</u>

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 13: Endowment (Continued)**

Changes in endowment net assets for the years ended December 31, 2022 and 2021, were:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, December 31, 2020	\$ 63,354,012	\$ 67,289,480	\$ 130,643,492
Investment return	6,685,715	4,718,418	11,404,133
Contributions	2,236,776	3,189,765	5,426,541
Appropriation of endowment assets for expenditure	<u>(1,481,188)</u>	<u>(1,200,592)</u>	<u>(2,681,780)</u>
Endowment net assets, December 31, 2021	70,795,315	73,997,071	144,792,386
Investment return	(8,744,477)	(10,129,993)	(18,874,470)
Contributions	1,171,945	6,369,455	7,541,400
Transfer to the Museum	-	(6,385,987)	(6,385,987)
Other Transfers	(296,270)	(46,464)	(342,734)
Appropriation of endowment assets for expenditure	<u>(3,516,037)</u>	<u>(13,404,580)</u>	<u>(16,920,617)</u>
Endowment net assets, December 31, 2022	<u>\$ 59,410,476</u>	<u>\$ 50,399,502</u>	<u>\$ 109,809,978</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Federation is required to retain as a fund of perpetual duration pursuant to donor stipulation or SPMIFA. At December 31, 2022 and 2021, funds with original gift values of \$2,112,878 and \$33,100, fair values of \$1,946,167 and \$16,504, and deficiencies of \$166,711 and \$16,596, were reported in net assets with donor restrictions. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after investment of new restricted contributions and continued appropriation for certain purposes that was deemed prudent by the governing body.

The Federation has a policy of appropriating for distribution each year 5% of its endowment fund's average fair value over the prior eight quarters through the calendar year-end proceeding the calendar year prior to the year distribution is planned. In establishing this policy, the Federation considered the long-term expected return on its endowment.

The primary investment objective of the portfolio is an emphasis on capital appreciation with modest current income. The portfolio seeks to maximize potential return consistent with minimizing overall volatility in the context of these guidelines. The total rate of return for individual investment styles will be compared to their appropriate index.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 14: Related-Party Transactions**

Certain individuals who serve on the board of directors of the Federation also serve on the boards of directors of recipient local beneficiary agencies. The Federation appropriates amounts to various local beneficiary agencies based on budgets submitted to the Federation's Planning and Allocations Committee for approval, which are related party transactions.

Periodically, the Federation has a member of its board of directors serve on the board of directors of the Jewish Federations of North America. As such, transactions and balances with the Jewish Federations of North America are considered related party transactions.

The members of the Federation's board of directors generously support the Federation. The approximate amount of board support included in pledges and contributions for the years ended December 31, 2022 and 2021, was approximately \$846,000 and \$785,000, respectively, and the approximate amount of the pledges and contributions receivable due from board members was approximately \$770,000 and \$762,000 at December 31, 2022 and 2021, respectively.

During the years ended December 31, 2022 and 2021, the Federation billed several local beneficiary agencies amounts representing their share of certain administrative expenses. Receivables at December 31, 2022 and 2021 from beneficiary agencies of \$13,930 and \$27,988, respectively, include billings for services provided to such agencies, and other loans or advances.

During 2022, the Federation approved the separation of the Holocaust Museum which had been a program of the Federation for 25 years. See additional details of the Museum separation at Note 18.

**Note 15: Operating Leases**

The Federation leases office space for various local beneficiary agencies from the Community Housing Association, Inc., a beneficiary agency. Annual rent expense in 2021 was \$52,346. The lease expired in 2021.

**Note 16: Pension and Other Postretirement Benefit Plans**

***Defined Contribution Plan***

Effective July 1, 2011, the Federation adopted an ERISA 403(b) plan with a match and a discretionary employer contribution component. The Federation makes matching contributions of 50% of employees' contributions, up to 4% of compensation, to all eligible employees. Matching contributions were \$49,474 and \$64,682 in 2022 and 2021, respectively. In addition, prior to January 1, 2017, all employees hired after February 2011, with one year of service and employed on the last day of the year, were eligible for an employer discretionary contribution. January 1,

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 16: Pension and Other Postretirement Benefit Plans (Continued)**

2017, the plan was amended and a discretionary contribution is no longer made. The amendment included a 3% qualified nonelective employer contribution for all participants who are active any time during the plan year. The nonelective employer contributions for 2022 and 2021 were \$89,587 and \$115,288, respectively.

***Defined Benefit Plan***

The Federation has a noncontributory defined benefit pension and disability plan (the “Plan”) covering all employees hired prior to February 2011. The Plan’s benefits are based primarily on years of service and average employee compensation near retirement. Plan costs are funded as they accrue. In February 2011, the board of directors approved freezing the Plan to new entrants and amended the future benefit accrual as of July 1, 2011. Annual contributions to the Plan are determined by an actuary using the aggregate actuarial cost method which is designed to meet the full annual current costs of the Plan. On April 21, 2016, the board of directors of the Federation approved the freezing of benefit accruals for the Plan effective June 30, 2016. Total expected contributions to the Plan in 2023 is \$0.

The Federation uses a December 31, measurement date for the Plan. Information about the Plan’s funded status follows:

	<b>2022</b>	<b>2021</b>
Projected benefit obligation	\$ 6,180,968	\$ 8,188,751
Fair value of plan assets	4,949,131	6,206,557
Funded status	<u>\$ (1,231,837)</u>	<u>\$ (1,982,194)</u>

Amounts recognized in change in net assets not yet recognized as components of net periodic benefit cost consist of:

	<b>2022</b>	<b>2021</b>
Net loss	\$ 165,555	\$ 834,342
Prior service cost	-	-
	<u>\$ 165,555</u>	<u>\$ 834,342</u>

The accumulated benefit obligation for the Plan was \$6,180,968 and \$8,188,751 at December 31, 2022 and 2021, respectively.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 16: Pension and Other Postretirement Benefit Plans (Continued)**

Information for the Plan with an accumulated benefit and projected benefit obligations in excess of plan assets:

	<b>2022</b>	<b>2021</b>
Projected benefit obligation	\$ 6,180,968	\$ 8,188,751
Accumulated benefit obligation	\$ 6,180,968	\$ 8,188,751
Fair value of plan assets	\$ 4,949,131	\$ 6,206,557

Other significant balances and costs are:

	<b>2022</b>	<b>2021</b>
Employer contributions	\$ 38,018	\$ 167,298
Benefits paid	\$ 186,563	\$ 221,914
Net periodic benefit costs	\$ (43,552)	\$ 150,495

Significant assumptions include:

	<b>2022</b>	<b>2021</b>
Weighted-average assumptions used to determine benefit obligations		
Discount rate	5.10%	2.75%
Rate of compensation increase	N/A	N/A
Weighted-average assumptions used to determine benefit costs		
Discount rate	2.75%	2.50%
Expected return on plan assets	5.25%	5.25%
Rate of compensation increase	N/A	N/A

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 16: Pension and Other Postretirement Benefit Plans (Continued)**

The Federation has estimated the long-term rate of return on plan assets based primarily on historical returns on Plan assets, adjusted for changes in target portfolio allocations and recent changes in long-term interest rates based on publicly available information. The asset allocation percentages as of December 31 are as follows:

	<b>2022</b>	<b>2021</b>
Cash and cash equivalents	4.12%	3.18%
Mutual funds		
Large cap	29.52%	31.27%
Mid cap	9.73%	10.65%
International	10.01%	9.98%
Fixed income/bond funds	46.61%	44.92%
	<u>100%</u>	<u>100%</u>

***Pension Plan Assets***

Following is a description of the valuation methodologies used for pension plan assets measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of pension plan assets pursuant to the valuation hierarchy.

Where quoted market prices are available in an active market, plan assets are classified within Level 1 of the valuation hierarchy. Level 1 plan assets include cash, cash equivalents and mutual funds. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of plan assets with similar characteristics or discounted cash flows. In certain cases where Level 1 or Level 2 inputs are not available, plan assets are classified within Level 3 of the hierarchy. There were no Level 2 or Level 3 assets at December 31, 2022 or 2021.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 16: Pension and Other Postretirement Benefit Plans (Continued)**

The fair values of the Federation's pension plan assets at December 31, 2022 and 2021, by asset class are as follows:

		<b>2022</b>		
		<b>Fair Value Measurements Using</b>		
		<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
	<b>Total</b>			
Cash and cash equivalents	\$ 203,985	\$ 203,985	\$ -	\$ -
Mutual funds				
Large cap	1,460,945	1,460,945	-	-
Mid cap	481,668	481,668	-	-
International	495,623	495,623	-	-
Fixed income/bond funds	2,306,910	2,306,910	-	-
Total assets	<u>\$ 4,949,131</u>	<u>\$ 4,949,131</u>	<u>\$ -</u>	<u>\$ -</u>
		<b>2021</b>		
		<b>Fair Value Measurements Using</b>		
		<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>
	<b>Total</b>			
Cash and cash equivalents	\$ 197,530	\$ 197,530	\$ -	\$ -
Mutual funds				
Large cap	1,940,485	1,940,485	-	-
Mid cap	660,837	660,837	-	-
International	619,314	619,314	-	-
Fixed income/bond funds	2,788,391	2,788,391	-	-
Total assets	<u>\$ 6,206,557</u>	<u>\$ 6,206,557</u>	<u>\$ -</u>	<u>\$ -</u>

The Federation's Investment Policy has been to allow the Plan's Custodian to allocate Plan assets based on the demographics of Plan participants and expected future outflows.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 16: Pension and Other Postretirement Benefit Plans (Continued)**

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as of December 31, 2022:

2023	\$ 1,070,000
2024	\$ 450,000
2025	\$ 430,000
2026	\$ 800,000
2027	\$ 660,000
2028-2032	\$ 1,840,000

**Defined Benefit Plan – CAJE Acquisition**

On July 1, 2015, the Federation assumed sponsorship of a defined benefit retirement plan (the “CAJE Plan”) through the acquisition of the Central Agency for Jewish Education (CAJE). The CAJE Plan’s benefits are based primarily on years of service and average employee compensation near retirement. The CAJE Plan was frozen for new entrants and future benefit accruals effective January 1, 2000. Annual contributions to the CAJE Plan are determined by an actuary using the aggregate actuarial cost method which is designed to meet the full annual current costs of the CAJE Plan. Total expected contributions to the CAJE Plan in 2023 are \$52,925.

The Federation uses a December 31, measurement date for the Plans. Information about the CAJE Plan’s funded status follows:

	<b>2022</b>	<b>2021</b>
Benefit obligation, both projected and accumulated	\$ 742,222	\$ 945,008
Fair value of plan assets	<u>602,990</u>	<u>615,918</u>
Funded status	<u><u>\$ (139,232)</u></u>	<u><u>\$ (329,090)</u></u>

Amounts recognized in change in net assets not yet recognized as components of net periodic benefit cost consist of:

	<b>2022</b>	<b>2021</b>
Net loss (gain)	\$ (28,086)	\$ 200,907
Prior service cost	<u>-</u>	<u>-</u>
	<u><u>\$ (28,086)</u></u>	<u><u>\$ 200,907</u></u>

The accumulated benefit obligation for the CAJE Plan was \$742,222 and \$945,008 at December 31, 2022 and 2021, respectively.



**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 16: Pension and Other Postretirement Benefit Plans (Continued)**

Information for the CAJE Plan with an accumulated benefit and projected benefit obligations in excess of plan assets:

	<b>2022</b>	<b>2021</b>
Projected benefit obligation	\$ 742,222	\$ 945,008
Accumulated benefit obligation	\$ 742,222	\$ 945,008
Fair value of plan assets	\$ 602,990	\$ 615,918

Other significant balances and costs are:

	<b>2022</b>	<b>2021</b>
Employer contributions	\$ 22,206	\$ 57,051
Benefits paid	\$ 38,922	\$ 38,312
Net periodic benefit costs	\$ 61,341	\$ 66,301

Significant assumptions include:

	<b>2022</b>	<b>2021</b>
Weighted-average assumptions used to determine benefit obligations		
Discount rate	2.20%	2.20%
Rate of compensation increase	N/A	N/A
Weighted-average assumptions used to determine benefit costs		
Discount rate	2.20%	1.75%
Expected return on plan assets	3.00%	3.00%
Rate of compensation increase	N/A	N/A

The expected long-term return on plan assets assumption was selected using the “building block” approach described by the Actuarial Standards Board in Actuarial Standards of Practice No. 27 – *Selection of Economic Assumptions for Measuring Pension Obligations*. A best estimate range was determined for both the real rate of return (net of inflation) and for inflation based on Jewish Federation of St. Louis’ historical 30-year period rolling averages. An average inflation rate within the range was selected. The asset allocation percentages as of December 31 are as follows:

	<b>2022</b>	<b>2021</b>
Cash Equivalents Guaranteed Investment Contract	100.00%	100.00%

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 16: Pension and Other Postretirement Benefit Plans (Continued)**

***Pension Plan Assets***

The fair values of the Federation's pension plan assets at December 31, 2022 and 2021, are considered Level 1.

The Federation's Investment Policy has been to allow the CAJE Plan's Custodian to allocate CAJE Plan assets based on the demographics of plan participants and expected future outflows.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as of December 31, 2022:

2023	\$ 312,000
2024	\$ 34,000
2025	\$ 163,000
2026	\$ 34,000
2027	\$ 46,000
2028-2032	\$ 187,000

**Note 17: Liquidity and Availability**

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of December 31, 2022 and 2021, comprise the following:

	<b>2022</b>	<b>2021</b>
Total financial assets	\$ 146,074,872	\$ 178,382,413
Less donor imposed restrictions		
Endowments	50,399,502	73,997,071
Acquisition of building and equipment	4,434,398	13,878,774
Net financial assets after donor-imposed restrictions	91,240,972	90,506,568
Less internal designations		
Board designated endowment	8,309,412	10,953,976
Supporting organizations	18,826,005	22,507,773
Philanthropic funds	7,369,187	9,472,901
Other	2,855,954	1,961,059
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 53,880,414</u>	<u>\$ 45,610,859</u>

\*Includes board controlled funds of \$32,195,117 for 2022 and \$33,565,424 for 2021.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 17: Liquidity and Availability (Continued)**

The Federation receives significant contributions restricted by donors and considers contributions restricted for programs which are ongoing, major and central to its annual operations to be available to meet cash needs for general expenditures.

The Federation's endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from the donor-restricted endowments is restricted for specific purposes, with the exception of the amounts of available for general use. Donor-restricted endowment funds are not available for general expenditure.

The board-designated endowment of \$8,309,412 and \$10,953,976 at December 31, 2022 and 2021, respectively, is subject to an annual spending rate of 5%. Although the Federation does not intend to spend the board designated endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

The Federation manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Federation forecasts its future cash flows and monitors liquidity and cash reserves quarterly. To help manage unanticipated liquidity needs, the Federation has a committed line of credit in the amount of \$7,000,000, which it could draw upon. As of December 31, 2022 and 2021, the balance of the line of credit was \$2,132,429 and \$5,866, respectively.

**Note 18: St. Louis Kaplan Feldman Holocaust Museum**

The St. Louis Kaplan Feldman Holocaust Museum ("Museum") opened to the public on November 2, 2022, after a multi-year capital campaign and construction period. On November 16, 2022, the Museum became a separate legal entity under the governance of a separate self-perpetuating board of directors, at which time, was removed as a program and from operations of the Federation. At that time, the Federation approved a contribution agreement to transfer certain endowment funds (to continue to be maintained at the Federation within the Community Investment Pool) which were restricted for the purpose of the Museum, in addition to certain outstanding contribution receivables outstanding from the capital campaign, Museum artifacts and certain personal property. In exchange, the Museum would repay expansion expenses of \$1,000,000 in \$200,000 annual installments over a five year period without interest. The first installment is due on or prior to June 30, 2023. This amount has been included in the Due from Museum line on the consolidated statement of financial position. The total impact of the Museum separation and Federation contribution to the consolidated statement of financial position is listed in detail within the consolidated statement of cash flows.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 18: St. Louis Kaplan Feldman Holocaust Museum (Continued)**

Changes through December 31, 2022, include:

- \$126,889 of various professional costs incurred on behalf of the Museum that have been included in the ending due from Museum balance of \$4,596,889.
- \$390,297 of gains on investments held by the Federation in custody for the Museum resulted in an ending liability of \$6,776,284.

In addition, effective November 16, 2022, the Federation and Museum entered into three different agreements for the following:

- Lease Agreement for the Holocaust Museum building for an initial term of 15 years and an available renewal for an additional 15 year period (total of 30 years). The base monthly rent is \$8,333 for the first five year period, for a total of \$500,000 over the five years, which has been abated by the Federation. The monthly amount will be re-evaluated after the first five year period. The abated rent has been determined by management to be conditional based upon the Museum maintaining a certain level of operations and therefore has not been recorded as a liability.
- License Agreement for the right to use and occupy a portion of the Federation building for a total period of three years for a monthly fee of \$4,410. The Agreement may be terminated by either party with a one year written notice.
- Shared Services Agreement for the Federation to provide certain administrative services including human resources, finance, security, information technology and facilities maintenance, as needed by the Museum. Fees are charged monthly based on services used. The agreement is self-perpetuating until either party terminates with a 60 day notice. Total fees charged under the shared services agreement through December 31, 2022 were \$28,764.

**Note 19: Significant Estimates and Concentrations**

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

***Contributions and Pledges Receivable Allowance***

The Federation estimates the allowance for uncollectible contributions and pledges receivable based upon a review of outstanding receivables, historical collection information and existing economic conditions. It is at least reasonably possible that actual collection could differ materially from the contributions and pledges receivable currently reported in the accompanying consolidated statements of financial position.

**Jewish Federation of St. Louis**  
**Notes to Consolidated Financial Statements**  
**December 31, 2022 and 2021**

**Note 19: Significant Estimates and Concentrations (Continued)**

***Pension and Other Postretirement Benefit Obligations***

The Federation has a noncontributory defined benefit pension plan whereby it agrees to provide certain postretirement benefits to eligible employees. The benefit obligation is the actuarial present value of all benefits attributed to service rendered prior to the valuation date based on the projected unit credit cost method. It is reasonably possible that events could occur that would change the estimated amount of this liability materially in the near term.

***Investments***

The Federation invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the accompanying consolidated statements of financial position.

**Note 20: Subsequent Event**

Subsequent events have been evaluated through July 28, 2023, which is the date the consolidated financial statements were available to be issued.

## **Supplementary Information**

**Jewish Federation of St. Louis**  
**Consolidating Statement of Financial Position**  
**Year Ended December 31, 2022**

	<b>Jewish Federation St. Louis</b>	<b>Supporting Organization</b>	<b>Total Before Eliminations</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Assets</b>					
Cash and cash equivalents	\$ 209,378	\$ 201,492	\$ 410,870	\$ -	\$ 410,870
Receivables					
Campaign pledges, net of allowance	1,658,096	-	1,658,096	-	1,658,096
Other	102,368	-	102,368	-	102,368
Prepaid expenses	183,529	8,190	191,719	-	191,719
Building and equipment, net	19,399,066	259,729	19,658,795	-	19,658,795
Works of art	280,856	-	280,856	-	280,856
Contributions receivable, net	6,993,837	-	6,993,837	(550,000)	6,443,837
Due from Museum	4,596,889	-	4,596,889	-	4,596,889
Long-term investments	111,959,646	27,347,003	139,306,649	-	139,306,649
Due from supporting organizations	22,967	-	22,967	(22,967)	-
Total assets	<u>\$ 145,406,632</u>	<u>\$ 27,816,414</u>	<u>\$ 173,223,046</u>	<u>\$ (572,967)</u>	<u>\$ 172,650,079</u>
<b>Liabilities</b>					
Account payable					
Beneficiary agencies	\$ 1,951,115	\$ -	\$ 1,951,115	\$ -	\$ 1,951,115
Amounts held for Museum	6,852,631	-	6,852,631	-	6,852,631
Other	467,396	121,824	589,220	-	589,220
Grants payable, net	141,323	1,427,259	1,568,582	(550,000)	1,018,582
Accrued expenses	294,177	-	294,177	-	294,177
Accrued pension obligation	1,371,065	-	1,371,065	-	1,371,065
Obligations to beneficiaries under split-interest agreements	1,355,564	-	1,355,564	-	1,355,564
Due to Jewish Federation	-	22,967	22,967	(22,967)	-
Lines of credit	4,930,239	-	4,930,239	-	4,930,239
Funds held in custody for others					
Pooled investments	19,570,099	-	19,570,099	-	19,570,099
Museum	6,776,284	-	6,776,284	-	6,776,284
Split-interest agreements	459,214	-	459,214	-	459,214
Passport to Israel	667,635	-	667,635	-	667,635
Other	959,623	-	959,623	-	959,623
Total liabilities	<u>\$ 45,796,365</u>	<u>\$ 1,572,050</u>	<u>\$ 47,368,415</u>	<u>\$ (572,967)</u>	<u>\$ 46,795,448</u>

(Continued)

**Jewish Federation of St. Louis**  
**Consolidating Statement of Financial Position (Continued)**  
**Year Ended December 31, 2022**

	<b>Jewish Federation of St. Louis</b>	<b>Supporting Organization</b>	<b>Total Before Eliminations</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Net Assets</b>					
Without donor restrictions:					
Undesignated:					
Net investment in building, equipment and works of art	\$ 19,679,922	\$ 259,729	\$ 19,939,651	\$ -	\$ 19,939,651
Undesignated	(15,861,507)	-	(15,861,507)	-	(15,861,507)
Board-controlled endowments and Philanthropic funds	7,369,187	-	7,369,187	-	7,369,187
Board designated endowment	8,309,412	-	8,309,412	-	8,309,412
Board designated as future use	28,435,096	39,919	28,475,015	-	28,475,015
Other	357,064	18,526,357	18,883,421	-	18,883,421
Total without donor restrictions	<u>48,289,174</u>	<u>18,826,005</u>	<u>67,115,179</u>	<u>-</u>	<u>67,115,179</u>
With donor restrictions	<u>51,321,093</u>	<u>7,418,359</u>	<u>58,739,452</u>	<u>-</u>	<u>58,739,452</u>
Total net assets	<u>99,610,267</u>	<u>26,244,364</u>	<u>125,854,631</u>	<u>-</u>	<u>125,854,631</u>
Total liabilities and net assets	<u>\$ 145,406,632</u>	<u>\$ 27,816,414</u>	<u>\$ 173,223,046</u>	<u>\$ (572,967)</u>	<u>\$ 172,650,079</u>



**Jewish Federation of St. Louis**  
**Consolidating Statement of Activities**  
**Year Ended December 31, 2022**

	Jewish Federation of St. Louis			Supporting Organizations			Eliminating Entries	Consolidated Total		
	Without Restrictions	With Donor Restrictions	Total	Without Restrictions	With Donor Restrictions	Total		Without Restrictions	With Donor Restrictions	Total
<b>Revenues, Gains and Other Support</b>										
Pledges										
Pledges received in the current year	\$ 8,052,161	\$ -	\$ 8,052,161	\$ -	\$ -	\$ -	\$ -	\$ 8,052,161	\$ -	\$ 8,052,161
Prior year pledges released from restriction	503,798	(503,798)	-	-	-	-	-	503,798	(503,798)	-
Pledges restricted for subsequent year	-	302,616	302,616	-	-	-	-	-	302,616	302,616
Total annual campaign	8,555,959	(201,182)	8,354,777	-	-	-	-	8,555,959	(201,182)	8,354,777
Friends of the Holocaust Campaign	67,571	-	67,571	-	-	-	-	67,571	-	67,571
Less: Amounts derived from board-controlled funds	(1,174,135)	-	(1,174,135)	-	-	-	(360,300)	(1,534,435)	-	(1,534,435)
Net campaigns	7,449,395	(201,182)	7,248,213	-	-	-	(360,300)	7,089,095	(201,182)	6,887,913
Contributions, bequests and gifts	1,231,975	6,570,636	7,802,611	100,000	-	100,000	-	1,331,975	6,570,636	7,902,611
United Way of Greater St. Louis	257,344	-	257,344	-	-	-	-	257,344	-	257,344
Other grants	308,472	-	308,472	-	-	-	-	308,472	-	308,472
Services to beneficiary agencies	112,925	-	112,925	-	-	-	-	112,925	-	112,925
Other income	217,208	-	217,208	792,000	-	792,000	-	1,009,208	-	1,009,208
Net assets released from restriction										
Program	18,058,180	(18,159,369)	(101,189)	-	-	-	-	18,058,180	(18,159,369)	(101,189)
Endowments	2,001,313	(1,926,967)	74,346	-	-	-	-	2,001,313	(1,926,967)	74,346
Other	1,039,026	(1,039,026)	-	-	-	-	-	1,039,026	(1,039,026)	-
Total revenues, gains and other support	30,675,838	(14,755,908)	15,919,930	892,000	-	892,000	(360,300)	31,207,538	(14,755,908)	16,451,630

(Continued)

**Jewish Federation of St. Louis**  
**Consolidating Statement of Activities (Continued)**  
**Year Ended December 31, 2022**

	Jewish Federation of St. Louis			Supporting Organizations			Eliminating Entries	Consolidated Total		
	Without Restrictions	With Donor Restrictions	Total	Without Restrictions	With Donor Restrictions	Total		Without Restrictions	With Donor Restrictions	Total
<b>Appropriations and Program Expenses</b>										
Appropriations										
Community investments	\$ 5,811,610	\$ -	\$ 5,811,610	\$ -	\$ -	\$ -	\$ -	\$ 5,811,610	\$ -	\$ 5,811,610
Endowment and Foundation distributions										
Jewish Federation	-	-	-	360,300	-	360,300	(360,300)	-	-	-
Beneficiary and other local agencies	1,057,186	-	1,057,186	659,383	-	659,383	-	1,716,569	-	1,716,569
National agencies	1,258,753	540	1,259,293	174,265	-	174,265	-	1,433,018	540	1,433,558
Distribution to charitable organizations	558,830	-	558,830	231,463	-	231,463	-	790,293	-	790,293
Total appropriations	8,686,379	540	8,686,919	1,425,411	-	1,425,411	(360,300)	9,751,490	540	9,752,030
Other program expenses										
Planning and appropriations	866,721	-	866,721	-	-	-	-	866,721	-	866,721
Community development	2,314,869	-	2,314,869	-	-	-	-	2,314,869	-	2,314,869
Holocaust Museum and Community Libraries	2,018,979	-	2,018,979	-	-	-	-	2,018,979	-	2,018,979
Total appropriations and program expenses	13,886,948	540	13,887,488	1,425,411	-	1,425,411	(360,300)	14,952,059	540	14,952,599
<b>Operating Expenses</b>										
Philanthropy	2,468,948	-	2,468,948	-	-	-	-	2,468,948	-	2,468,948
Management and general	2,684,168	47,464	2,731,632	84,145	-	84,145	-	2,768,313	47,464	2,815,777
Total operating expenses	5,153,116	47,464	5,200,580	84,145	-	84,145	-	5,237,261	47,464	5,284,725
Total appropriations and expenses	19,040,064	48,004	19,088,068	1,509,556	-	1,509,556	(360,300)	20,189,320	48,004	20,237,324
<b>Change in Net Assets Before Pension and Other Changes</b>	11,635,774	(14,803,912)	(3,168,138)	(617,556)	-	(617,556)	-	11,018,218	(14,803,912)	(3,785,694)
Pension related change other than net periodic cost, net gain	897,780	-	897,780	-	-	-	-	897,780	-	897,780
Investment return, net	(9,561,093)	(9,975,970)	(19,537,063)	(3,064,212)	(151,628)	(3,215,840)	-	(12,625,305)	(10,127,598)	(22,752,903)
Change in value of split interest agreements	-	(331,775)	(331,775)	-	-	-	-	-	(331,775)	(331,775)
Amounts contributed to Museum	(7,382,420)	(6,385,987)	(13,768,407)	-	-	-	-	(7,382,420)	(6,385,987)	(13,768,407)
<b>Change in Net Assets</b>	(4,409,959)	(31,497,644)	(35,907,603)	(3,681,768)	(151,628)	(3,833,396)	-	(8,091,727)	(31,649,272)	(39,740,999)
<b>Net Assets Beginning of Year</b>	52,699,133	82,818,737	135,517,870	22,507,773	7,569,987	30,077,760	-	75,206,906	90,388,724	165,595,630
<b>Net Assets, End of Year</b>	\$ 48,289,174	\$ 51,321,093	\$ 99,610,267	\$ 18,826,005	\$ 7,418,359	\$ 26,244,364	\$ -	\$ 67,115,179	\$ 58,739,452	\$ 125,854,631